# "ReMo" Mozilla Reps Program

https://reps.mozilla.org

Summary Plan v1.1 by William Quiviger & Pierros Papadeas

### Definition

#### contributor [/kənˈtrɪbjʊtə(r)/]

I. a person who is <u>passionate</u> and <u>actively</u> contributes to the Mozilla project (eg. by regularly contributing to SUMO, L10n, QA, Community Marketing, filling bugs, contributing code or to anything Mozilla related on a regular and sustained basis)

# Current Snapshot

- No one knows exactly how many active Mozilla contributors there are out there....
  - rough estimate: 600 1000 people in the world who are contributing to the project
  - impossible to measure the level of commitment of each contributor
  - project underway to count and locate contributors around the world

# Problem: we're not scaling

→ Relatively low increase in number of new active and regular contributors joining the project compared to the number of new users of Mozilla products

# Why?

- We are stretched thin and each team has to invent their own tools/processes
- There has been relatively little focus on strengthening and expanding our community of contributors
- Focus has largely been on driving mindshare and increasing Firefox market share
- We have not been providing non-code contributors a clear sense of legitimacy and a clear path forward

# Past and Current efforts

- There have been and continue to be many efforts and initiatives to strengthen existing communities of contributors and recruit new contributors
  - Students Reps, Contribute Page, Mozilla Camp Europe, Inter-community Meetups, Mozilla Meetups, FOSDEM, FOSS events...

## But it's not enough...

- As successful as these initiatives have been and continue to be, we're not recruiting as many new Mozilla contributors as we should be
  - → We're just not scaling
  - → We don't have a clear pulse on the existing contributor community
  - → Efforts have been fragmented

### Vision

 Mozilla needs to have a much more systematic and structured approach to strengthening and expanding its contributor base



Mozilla needs to create a framework that pushes responsibility to the edges, leverages the power of its passionate contributor community and to help monitor the growth/health of this community



Mozilla needs to build on its credibility and success to inspire like-minded organizations and become the world reference in terms of mobilizing and organizing a global volunteer movement



Mozilla Engagement needs to pool its resources and create a common set that can be leveraged by all teams to support their contributors.

# Key objective:

- Create a community-driven global network of Mozilla Reps whose responsibilities are to:
  - represent Mozilla in their region and have a clear understanding of Mozilla in the local tech/social/cultural context
  - promote the Mozilla Project and our mission
  - build on existing contributor-building efforts and programs
  - inspire, recruit and support new contributors
  - mentor future Mozilla Reps

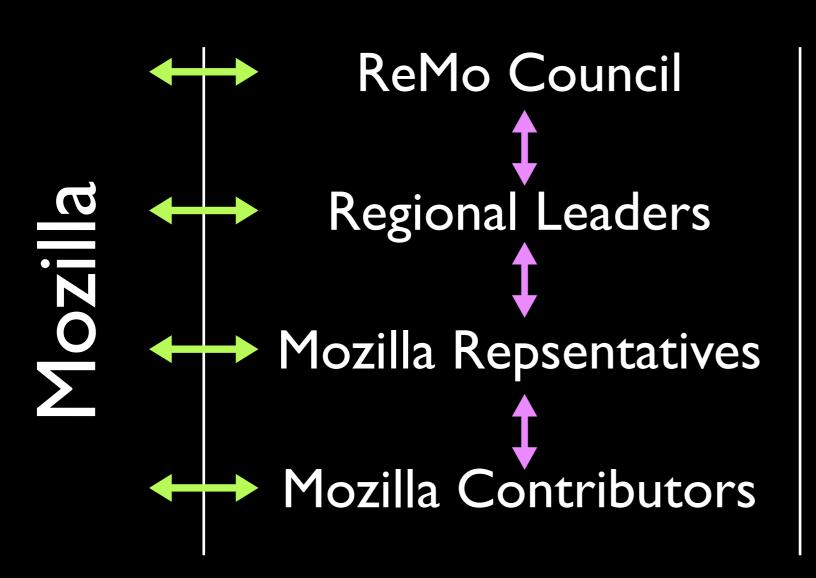
## Enter: ReMo

 The Mozilla Reps Program is a program specifically designed inspire, recruit and support volunteer Mozillians to become "official" Mozilla representatives in their region/locale

# Key characteristics of ReMo

- open but rigorous membership process
- community-driven (once ReMo has reached mature stage)
- vertical distribution of responsibilities
- structured and well documented
- meritocratic
- regular monitoring/assessment of activity

# Program Structure



5 Mozilla Reps elected+ 2 Mozilla Stuff

5 Regional designated: LatAm - NA - Europe - MEA - APAC

Volunteer Mozillians officially representing Mozilla on their region

Mozilla contributors are recruited by and/or liaise regularly with Reps

### Duties and Functions

#### ReMo Board

- Provides governance and support structure to assist Mozilla Reps worldwide
- 2. works closely with Mozilla staff to manage and distribute resources to regions
- 3. coordinates global activities
- 4. nominates global membership administrator
- 5. resolves disputes
- 6. motivational/inspirational talks and emails

#### Regional Mentors

- 1. coordinate regional activities
- 2. coordinate and manage memberships with global membership administrator
- 3. coordinate and manage mentorship programs
- 4. manage swag requests and oversee regional inventory
- 5. provide budget oversight

#### Local Mozilla Reps

- I. lead local activities
- 2. lead and manage local mentorship programs
- 3. requests and distributes swag
- 4. informs regional leadership of activities
- 5. regularly blog/communicate about activities

# Mozilla Rep local activities

- Recruit new contributors (regionally & by contribution area)
- Organize or participate in Mozilla community events
- Organize Mozilla product release parties
- Represent Mozilla at project-relevant conferences and speak on Mozilla's behalf
- Manage local PR relations + blog
- Mentorship --> lead local training workshops

## Why become a ReMo?

- Be the face of Mozilla and help push the project forward in your country
- Share your passion for Mozilla in an organized, structured and impactful way and fun doing it!
- Gain valuable experience and learn new skills
- Make new friends and network
- Build a reputation within the Mozilla community
- Travel across your country and beyond

## ReMo Infrastructure

- Lightweight landing page
- Wiki using new mozilla.org wiki template
- Downloadable resources (ie. slide decks, printable collateral, etc...)
- Mailing lists
- IRC channels
- Swag ticketing system

- Reimbursement ticketing system
- Customizeable business cards
- Customizeable ReMo swag
- Reward and Ranking system (based on seniority/level of activity/ # of events organized etc)
- Events calendar

# ReMo in the larger scheme of things

- ReMo will be a subset of the future Mozilla community portal\*
- The existing Mozilla Student Reps program will be folded into ReMo and its focus will continue to be recruiting high-school/ university students eager to spread the word about Mozilla in their school

### Community Portal

mozilla.org/Community



mozilla.org/Community/ReMo (or sth else)



Student Reps mozilla.org/Community/ReMo/Student

<sup>\* =</sup> https://wiki.mozilla.org/Mozilla.org/Contribute/Get\_Involved\_Evolved

# Drawing from existing resources

- ReMo will point Mozilla Reps to a wide range of existing tools and resources which are regularly updated, including the:
  - SpreadFirefox Education Toolkit
  - Community Marketing Guide
  - Swag/Event Request form

## Shared Infrastucture

- ReMo infrastructure will seamlessly integrate with a broader shared infrastructure that supports contributors:
  - incentive/reward programs
  - phonebook
  - identity/collateral
  - tools/documentation

# Mozilla's eyes and ears

 Mozilla Reps will be encouraged to liaise regularly with other teams, particularly L10, Market Insights and PR, providing important locale-specific updates, flags and notifications

# ReMo Branding/Identity

- ReMo will NOT have a separate website but rather, will be an integral part of the Mozilla Community Portal
  - The look and feel of the wiki-based website will thus be identical to the look and feel of the Mozilla Community Portal
- The Creative team will create a ReMo logo and designs for ReMo collateral and swag

## Success Measurement

- A specific set of criteria to measure success will be defined during the initial planning phase of ReMo
- Criteria include:
  - # of sign-ups per locale per quarter
  - # of events a ReMo oraganizes/participates in per quarter (launch parties, meetups, tech fairs etc)
  - # of active contributors recruited directly by ReMo

## Goal for 2011

Recruit 5

Mozilla Reps

who in turn...

Recruit

new contributors

by December 31, 2011.

# General Timeline (i)

#### Phase I: Planning Phase

#### <u>Jan/Feb:</u>

- I. Conduct research of existing ambassador programs (2 weeks)
- 2. Define overall structure/components/ processes of program and get community feedback (2 weeks)
- 3. Draft content of website and prepare for wiki-based website (2 weeks)
- 4. Gather existing resources, reach out to internal stakeholders and create new resources to support MRs (CMG, contribute page, etc...) (I week)

#### Feb/Mar:

- 5. Create wiki-based website (4 weeks)
- 6. Create staging website (I week)
- 7. IT code review + QA (I week)
- 8. Prepare communication plan (I week)
- 9. Design and produce swag (4 weeks)

# General Timeline (ii)

#### Phase II: Rollout

- Mar/Apr:
- 10. Push ReMo website to production and launch "light" version of ReMo (ie. no board or regional leaders)
- 11. Execute communication plan
- 12. Organize ReMo "advisory committee" training week
- 13. Kick-off ReMo reward program

#### <u>May/June:</u>

14. Election of candidates to become regional leaders + creation of ReMo board