



mozilla
Firefox[®] 3

Start page snippets - March 09

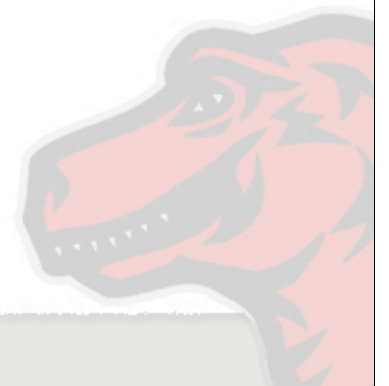
Alix Franquet - alix@mozilla.com



Snippet programming

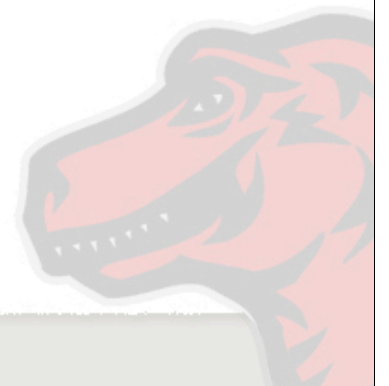
Objective: make the most of this highly visible touchpoint

- Refresh snippet content on an ongoing basis
- Test performance to improve messaging
- Start with en-US, localize winning snippets



Goals

- User engagement
- Community building
- Promote Mozilla
- Beta testing
- Update to latest Firefox



Increase user engagement

Increase differentiation of Firefox by highlighting features and benefits:

- Security, features page, awesomebar, bookmarks, tabs, private browsing

Turn the user into a power user of Firefox with access to help and tips:

- Tips&tricks page, videos, sumo, all.html

Showcase add-ons to make them more accessible:

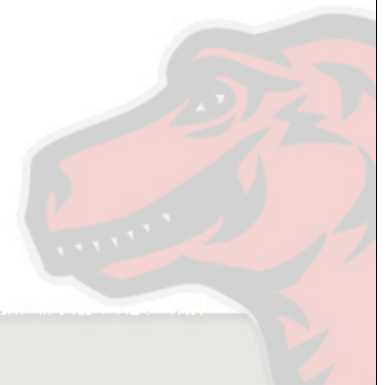
- Fashion your Firefox, personas, customize page



Community building

Encourage involvement and increase word-of-mouth adoption :

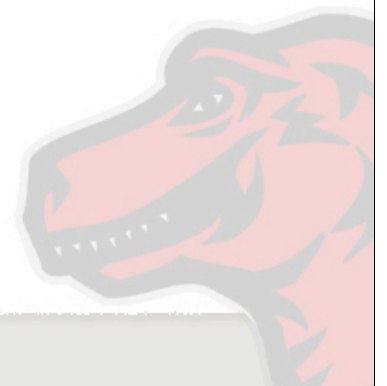
- get involved
- about:mozilla newsletter
- fastest Firefox (3.5)
- testimonials
- Sfx
- MCC



Increase Knowledge of Mozilla

Educate users about Mozilla, the Foundation and the mission:

- Community & Mozilla store
- 100% organic page
- Manifesto
- Labs
- Blog



Increase testing of betas

Increase visibility of beta releases to increase user testing. First test with snippet for Firefox 3.1 beta 3:

“Are you an advanced Firefox user? Get a sneak preview of the next Firefox: [download Firefox 3.1 beta 3!](#)”



Are you an advanced Firefox user? Get a sneak preview of the next Firefox: [download Firefox 3.1 beta 3!](#)



Encourage updating to latest Firefox

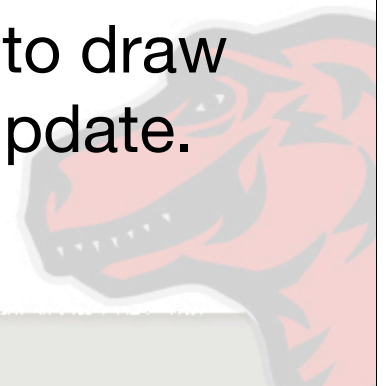
All users of Firefox 1 and 2 versions get only one snippet telling them to update.

Ex: “Upgrade now to Firefox 3 for improved security and better browsing.”



Upgrade now to [Firefox 3](#) for improved security and better browsing.

Refresh the content (text and icon) frequently to draw attention to the snippet and remind users to update.



First snippet test: March 2009

Increase user engagement - test 1:

2 variations linking to the tips & tricks page on mozilla.com



Firefox is full of surprises! Learn some new secrets on [our tips & tricks page](#).



Get the most out of your Firefox! Improve your skills with some handy [tips & tricks](#).



First snippet test: March 2009

Increase user engagement - test 2:

2 variations linking to the “Fashion your Firefox” add-ons collection



Take your browser from simple to spectacular! It's easy to [customize your Firefox](#) exactly the way you want it.



Experience the Web the way you want it: our add-ons wizard will [customize Firefox to your exact interests.](#)



First snippet test: March 2009

Advise Fx 1.x and Fx 2.x users to update to Fx3:

Run the current snippet against new copy/icon:



Upgrade now to [Firefox 3](#) for improved security and better browsing.



You're overdue for an upgrade! [Download Firefox 3](#) for the latest in security, performance and features.

